

TOUCHPOINT CHANGE!



Shared Consultancy Services

Let's face it. Consultancy can seem expensive.

For a well planned project, the financial benefits should significantly outweigh the costs, but it would still be nice to have access to the skills, support and challenge at a lower price.

With our shared consultancy services, that is exactly what you get. The cost is shared between two (or more), but you still get individual attention to focus on the issues that matter most to your organisation.

So how does it work? When you sign up, you pay a single fee each month. That gives you access to consultancy, facilitation, advice, support and training. You are able to take advantage of those services provided to the other organisation(s) at little or no extra cost (for instance you pay only for the additional training materials). You also get at least one dedicated day per month - or more - depending on the amount you pay.

Confidentiality is expected and you can decide whether you team up with a similar organisation in a similar market (which has its benefits) or a different type of organisation/different market. You could form a small group of organisations who wish to work together or bid together and share the cost between you. It could include:

Consultancy - advice or facilitation on how to reassess strategy, reorganise, reengineer processes, optimise logistics, improve service, innovate, etc.

Telephone support - phone us with any change or performance-related question, ask us for advice or information, or just call to bounce some ideas around when needed.

Project management - to provide the impetus and know-how to run a project or to provide support or coaching for one of your own managers.

Action learning, workshops and training courses - these can be standard offerings or tailored to the organisation(s) represented, with a practical on-the-job element.

Executive coaching and 1-to-1 - Board members & future senior managers can benefit from having a coach to discuss issues with and lever their experience.

Private bespoke consultancy - you may need some specific advice, request attendance at a key meeting or have a need that is confidential - no problem.

You also have access to our strategic, change management, HR, operational and interim management services, although a limited number of services may carry a surcharge.

One additional benefit of this approach is that we are on standby for you. As we will have got to know you, your organisation, your people, your challenges and your opportunities, we can quickly work with you when you need us. We can then help you directly or could introduce you to a third party who can help you with more specialist services.

We can move quickly to make a difference to you - contact us now to get started.

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... helping your people transform your business ...
... delivering the benefits of change ...