

# **TOUCHPOINT CHANGE!**



## Interim Managers – Skills On Tap

**When the business outlook is uncertain, it pays to be flexible.**

At Touchpoint Change, our Interims bring practical experience from many organisations. Whether you need them for three months, six or twelve, part-time or full-time, they are used to getting up to speed quickly and staying focused on the objectives of the role.

Here are some key reasons to choose Interim Managers:

<p><b>Specific skills when you need them</b></p> <p>Interim Managers bring skills and experience to your organisation that supplement your own. These skills may only be needed for a defined period of time to fill a gap, deliver a project or up-skill an existing team.</p>	<p><b>Cost effective resource</b></p> <p>You pay only for the days that are worked, and the rates are lower than consultancy rates - in return for a longer term commitment. Some Interims are happy to work part time, so you could fill a post for 4 days per week and save 20%.</p>
<p><b>Business and leadership continuity</b></p> <p>In the event of an unplanned vacancy an Interim can bring stability to a team or project to give you time to plan your longer term solution. You might also bridge a gap and avoid the need for a subsequent permanent replacement.</p>	<p><b>Performance on the job</b></p> <p>Interims are used to assessing new situations, bringing their experience to bear and making a fast start. With a limited time to make a difference, they stay focused and keep the momentum up. Regular reviews of progress are usual.</p>
<p><b>Try before you buy</b></p> <p>Recruiting the wrong person can be disruptive and costly. Use of an Interim can allow you to explore the skills and personality that are important, or give you more time to find a long term candidate</p>	<p><b>No up-front fees or ongoing liabilities</b></p> <p>Because an Interim does not go onto the company pay roll as an employee there are no long term commitments, no sick pay, no pension costs and no accrual for redundancy payments. There are no large up-front agency fees either.</p>

See overleaf for some typical roles that can be filled by Interims.

We can move quickly to make a difference to you - contact us now to get started.

**0845 1301 357**  
**Info@TouchpointChange.co.uk**

... helping your people transform your business ...  
 ... delivering the benefits of change ...

# **TOUCHPOINT CHANGE!**

We offer a wide range of operational, business change, customer service, HR, financial and Executive skills to supplement your current team.

Our Interims give you access to new thinking, the experience of many organisations and the ability to deliver change quickly, all without taking on more fixed costs or long term liabilities.

It can help us to be more responsive if you discuss potential requirements with us in advance. We can then plan our resources effectively and agree a commercial framework with you to save time when a real client need arises.

Highly skilled, motivated and available when you need them, Interims are more cost-effective than long term consultants, more flexible than permanent staff and attract fewer overheads than temporary staff - an ideal combination.

## **Flexible resource across your enterprise**

**Our Interims have  
experience in the  
following sectors:**

- Financial services
- Retail, Hospitality and Travel
- Engineering, Utilities & Telco
- High tech, IT, internet
- Pharmaceutical
- Support services & Outsourcing
- Construction and contracting
- Local government & Health
- Central government & Defence
- Housing & Not for profit

**Interim Managers - a quicker  
way to the skills you need.**

### Some Examples Of Our Interim Managers' Previous Roles

Investment Director (Regional Development), Managing Director (Retail), International Marketing (Pharma), Customer Service Director (Telco), Commercial Director (Hospitality), Non Exec Director (Health), Strategy Manager (Professional Services), Programme Director (Local Government), Battle Group Commander (Defence), Customer Service Manager (Transport), Marketing Director (Software), Project Manager (Merger), HR Director (Retail), Change Manager (Insurance), Strategy Manager (Logistics), Managing Director (Engineering), DD Manager (Energy), Executive Director (Local Government).

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